

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

July 16, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$57,965	26
Lemar, Mike	Sunshine State Agency	\$51,701	19
Platinum Producers (\$30,000 - \$50,000)			
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$30,887	1
Gold Producers (\$10,000 - \$30,000)			
AmeriLife		\$26,050	19
Ahlbum, Tim	Health Coverage Solutions	\$25,212	6
Borosak, William J. Jr.	Secure Financial Group, LLC	\$19,955	5
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$16,400	6
Clark, John W.	Senior Solutions Insurance Agency	\$15,646	9
Shackelford, Edward L.	The Assurance Group, Inc.	\$14,076	5
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$12,887	3
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$11,983	5
Hatton, Catherine E.	Long Island Insurance Solutions	\$11,268	16
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$11,122	6
Silver Producers (\$5,000 - \$10,000)			
Lasman, David	Lasman Insurance Agency	\$8,796	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$7,550	10
Schuler, James F.	Consumer Group Services, Inc.	\$7,364	1
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$7,346	3
Senior Insurance Marketing, Inc.		\$7,212	2
Rosati, Lisa	Rosati Insurance Agency	\$7,164	2
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$7,091	3
Hoyek, Pete N.	Hoyek Insurance Agency	\$6,840	1
James M. Gray, Inc.		\$6,420	1
Adelson, Andy G.	Adelson Insurance Agency	\$6,408	2
Schwartz, Scott J.	Insurance Protection Services	\$6,384	1
Stevens, Ronald W.	Stevens Insurance Agency	\$6,120	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$6,041	7
Abbatiello, Vincent	Mainstay Retirement Solutions	\$5,940	2
Elite Insurance Partners, LLC		\$5,928	1
Powell, Derrick E.	Powell Insurance Agency, Inc.	\$5,558	1
Pollier, Robert L. Jr.	Senior Management Services	\$5,376	1
Judah, Charles G.	MSIS, Inc.	\$5,316	3
Barta, Devin M.	Barta Insurance Agency	\$5,164	6
Holmquist, James A.	Holmquist Insurance Agency	\$5,136	1

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Bronze Producers (\$2,500 - \$5,000)

Dworkin, Earl D.	Dworkin Insurance Agency	\$4,763	1
Professional Group Plans, Inc.		\$4,656	2
Schwartz, Richard S.	Insurance Center of S. Florida	\$4,620	2
First Insurance Enterprises, Inc.		\$4,499	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$4,140	3
Premier Senior Marketing, Inc.		\$4,128	3
AMAC Senior Resources Network		\$3,960	2
Levi, Baruch	Levi Insurance Agency	\$3,948	1
Perogine, Robert A.	H.P. Agency	\$3,888	1
Lovett, Bonnie G.	Lovett Insurance Agency	\$3,708	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$3,695	1
Catron, Edward A.	Catron Insurance Agency	\$3,636	2
Marrujo, Rosamaria	Marrujo Insurance Agency	\$3,612	2
Jacobson, Sandy A.	Jacobson Insurance Agency	\$3,575	2
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$3,456	1
Bershad, Joyce	Bershad Insurance Agency	\$3,396	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,276	1
Shaw, Tim	Shaw Insurance Agency	\$3,228	1
Senn, Scott E.	Senn Insurance Agency	\$3,215	1
Futurity First Insurance Group, Inc.		\$3,096	3
Abadian, Pierre	Abadian Insurance Group	\$3,072	2
Benefit Plans of America, Inc.		\$3,026	3
Graham, Carter	Shoreline Financial	\$3,024	1
Loebig, George J.	Loebig Insurance Agency	\$3,024	1
Pilling, Mark	Pilling Insurance Agency	\$2,927	1
Stamper, John W.	Choice Plus Benefits	\$2,856	1
Cohen, Harlan I.	Cohen Insurance Agency	\$2,844	1
Fiore, Dennis J. Jr.	Fiore Insurance Agency	\$2,844	1
Santo, Bergino J.	Santo Insurance Agency	\$2,844	1
Howard, Michael	Howard Insurance Agency	\$2,832	1
Kauffman, Shirley	Kauffman Insurance Agency	\$2,808	1
Moita, Goncalo M.	Moita Insurance Agency	\$2,688	1
Bowes, Rick	Bowes Insurance Agency	\$2,592	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

July 16, 2017

Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC	\$30,887
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Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Altman, Barbara	\$11,076	Ahlbum, Tim	\$10,056
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Silver Producers (\$5,000 - \$10,000)

Lasman, Mark J.	\$8,796	Schwartz, Scott J.	\$6,384
Hackmeier, Jeff D.	\$7,364	Walters, Kenneth W.	\$6,120
Sachs, Kerry	\$7,163	Haass, David	\$5,928
Aarons, Neill	\$7,056	Stevens, Ray	\$5,879
Hoyek, Pete N.	\$6,840	Powell, Derrick E.	\$5,558
Gordon, Aaron	\$6,744	Pollier, Robert L. Jr.	\$5,376
Ahlbum, Jon	\$6,719	Holmquist, James A.	\$5,136
Grzywa, Brandon	\$6,420	Gruby, Danny	\$5,004

Bronze Producers (\$2,500 - \$5,000)

Armbrecht, Keith	\$4,772	Kingsley, Beverly J.	\$3,623
Dworkin, Earl D.	\$4,763	Lagamma, Vincent J.	\$3,588
Palmer, Casey V.	\$4,631	Houser, Xenia A.	\$3,564
Stevens, Jason	\$4,523	Adelson, Andy G.	\$3,480
Clawson, Janet K.	\$4,499	Wiedersum, Bryan F.	\$3,456
Jennings, Christopher G.	\$4,368	Bershad, Joyce	\$3,396
Rosati, Lisa	\$4,296	Bono, Peter F.	\$3,359
Drew, Erica A.	\$4,223	Green, Bruce S.	\$3,359
Levi, Baruch	\$3,948	Biederman, Julie	\$3,276
Becker, Gary S.	\$3,900	Freifeld, Mitchell S.	\$3,276
Campana, Diana M.	\$3,900	Hooker, Thad N.	\$3,276
Lawrence, Kevin	\$3,888	Abbatiello, Vincent	\$3,264
Pergine, Robert A.	\$3,888	Greenstein, Bruce	\$3,228
Gilbert, Brian	\$3,864	Greenberg, Richard A.	\$3,215
Lovett, Bonnie G.	\$3,708	Jacobson, Sandy	\$3,191
Dellinger, William H. II	\$3,695	Ziadeh, Abedel N.	\$3,108

Writing Agents

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Hedges, Nathan M.	\$3,084	Matyskiel, Robert E.	\$2,844
Goldstein, Lawrence	\$3,024	Ripoll, Glenn A.	\$2,844
Khan, Shameeza	\$3,024	Santo, Bergino J.	\$2,844
Catron, Edward A.	\$2,964	Saylor, Dexter R.	\$2,844
Saintilien, James	\$2,928	Schwartz, Stuart	\$2,844
Pilling, Mark	\$2,927	Wiser, Karen A.	\$2,844
Sperling, Philip S.	\$2,927	Llanes, Samuel A.	\$2,832
Carpenter, Steven	\$2,916	Vuoso, Giorgio	\$2,808
Pucci, Katya	\$2,868	Lambert, Gary	\$2,688
Stamper, John W.	\$2,856	Marcus, Sondra	\$2,688
Cohen, Harlan I.	\$2,844	Rush, Francine	\$2,688
Feduniec, Judith	\$2,844	Brown, Christopher	\$2,676
Fillweber, Gary M.	\$2,844	Jennings, Mark	\$2,676
Fiore, Dennis J. Jr.	\$2,844	Lapriola, Frank C.	\$2,604
Kornbluh, Gary N.	\$2,844	Bowes, Rick	\$2,592
Malooley, Michele A.	\$2,844	Maviglia, Raymond C.	\$2,592